

## **FRANCIS & TOTUSEK, L.L.P.**

**1830 Ross Tower  
500 North Akard Street  
Dallas, Texas 75201  
Phone: 214.740.4250  
Fax: 214.740.4266**

Blair G. Francis  
Donald L. Totusek  
Nickelette P. Lotspeich  
Andrew L. Harding

### **FIRM OVERVIEW**

Francis & Totusek, L.L.P. was formed with the idea to serve every client with honesty and integrity while passionately advocating on their behalf. That same attitude is present today in every employee with the firm. We offer unparalleled personal service and attention, with the rates of a “small” firm and the experience you might expect from the “big” firms.

In the area of commercial litigation, Francis & Totusek, L.L.P. has represented the interests of large corporations and small businesses over variety of legal issues. In connection with such representations, the firm has negotiated numerous transactions and settlements, filed various legal actions and lawsuits, and defended clients in lawsuits in many counties and districts throughout Texas. This firm has also handled appeals of cases in both state (Texas) and federal courts.

### **OFFICE**

The firm has maintained its office in the Ross Tower (formerly Lincoln Plaza) building in downtown Dallas, Texas since April 1, 1995. Although we are based in the Dallas area, we have represented clients located in Dallas, Fort Worth, Houston, Austin, San Antonio, El Paso, Tyler, and Brownsville, and are prepared to represent clients anywhere in the state. With the electronic media available today, we can maintain a virtual presence throughout Texas.

### **CLIENTS**

Through the years, Francis & Totusek, L.L.P. has been privileged to represent many individuals, small businesses and large corporations. A list of the Firm’s current business and corporate clients includes: JP Morgan Chase Bank; Farm Credit Bank; State Farm Bank; First United Bank and Trust Company; Texas Capital Bank; Beal Bank; General Electric Business Financial Services, Inc.; Methodist Hospitals of Dallas; Texas Health Resources; Tenet Healthcare Corporation; Parkland Health and Hospital System; East Texas Medical Center; Hospital Partners of America; Medical Center Neonatal Associates, P. A.; Pediatric Pulmonary Associates of North Texas, P. A.; Beach Sheet Metal Company, Inc.; and Quiltcraft Industries, Inc.

We recognize and value the confidence any client expresses in selecting a lawyer or firm as counsel and hold it not only a duty but a privilege to do our best to justify each client's trust.

#### FIRM PERSONNEL

The firm's personnel presently consists of two partners, Blair G. Francis and Donald (Don) L. Totusek, two associates, Nিকেlette Lotspeich and Andrew L. Harding, legal assistant, Ms. Regina Carter; and one administrator, Ms. Leandra Edwards.

#### ATTORNEYS

*Blair G. Francis, partner*, was born in Kermit, Texas on March 17, 1953. He was admitted to the Texas bar in 1979 and is also admitted to practice before the United States Court of Appeals for the Fifth Circuit and the United States District Courts for the Northern, Southern, Eastern, and Western Districts of Texas. Mr. Francis is a 1975 graduate of Abilene Christian College where he received B.A. and B.B.A. degrees *magna cum laude* and a 1979 graduate of the University of Texas School of Law where he received the J.D. degree. Following graduation from law school, Mr. Francis served as a briefing attorney for the Supreme Court of Texas. Mr. Francis is a member of the Dallas and American Bar Associations and the State Bar of Texas. Mr. Francis currently concentrates his practice in commercial litigation, health care disputes and litigation matters.

*Donald L. Totusek, partner*, was born on September 5, 1951 in Lafayette, Indiana. He was admitted to the Texas bar in 1976 and is also admitted to practice before the United States District Courts for the Northern District of Texas. Mr. Totusek is a 1973 graduate of Oklahoma State University, where he received a B.S. degree, and a 1976 graduate of the University of Texas School of Law where he received the J.D. degree, *with honors*, and was a member of the Order of the Coif. Mr. Totusek is a member of the State Bar of Texas (Real Estate, Probate and Trust Law section), and the Dallas Bar Association (Probate, Trusts and Estates section). Mr. Totusek is board certified by the Texas Board of Legal Specialization in Estate Planning and Probate Law. Mr. Totusek currently concentrates his practice in estate planning, probate and banking matters.

*Nিকেlette Lotspeich* joined the firm as an associate in December 2017. Ms. Lotspeich is a 2011 graduate of the University of Texas where she received a B.A. in Government and Sociology. Following her undergraduate degree, she completed the University of Texas's Paralegal Certification Program as its Valedictorian. In November 2017, she received her J.D. degree from Baylor Law School where she was a Member of the Order of the Barristers and the recipient of the Ron J. Anderson, M.D. Law and Medicine Award. Ms. Lotspeich practice will focus on health law matters and general commercial litigation.

*Andrew Harding* joined Francis & Totusek, L.L.P. as an associate in November 2020. Mr. Harding is a 2015 graduate of Texas A&M University, where he received a B.B.A. in Finance, Magna Cum Laude. Following the completion of his undergraduate degree, Mr. Harding worked as a financial analyst in the banking industry. In August 2019, he received his J.D., Magna Cum Laude, from

Baylor Law School, where he was an executive editor of the Baylor Law Review and a semifinalist in the Bob & Karen Wortham “Mad Dog” Practice Court Competition. Mr. Harding is licensed to practice in New Mexico and Texas, and his practice currently focuses primarily on healthcare and general commercial litigation.

#### **LEGAL ASSISTANTS**

*Leandra Edwards* joined the firm on March 31, 1997. Ms. Edwards holds a B.S. degree from the University of Phoenix. Ms. Edwards is the Office Administrator for the firm, and also provides paralegal litigation support to the firm, and has been involved in health care disputes and litigation matters.

*Regina E. Carter* joined the firm at the beginning of February, 1999. She earned an associate’s degree from Southern Tech in Monroe, Louisiana. Ms. Carter spent approximately five years in the District Attorney’s Office in Monroe, Louisiana. Ms. Carter has also worked as a litigation support specialist in the collection division of a large national bank with operations in many states. Ms. Carter was awarded her legal assistant certificate from the University of North Texas in August, 2000. Ms. Carter provides paralegal litigation support to the firm, and has been involved in health care disputes and litigation matters. She is a current member of the National Association of Legal Assistants (NALA).